



## České dráhy, a.s. – Press release – České dráhy will purchase oil by up to 270 million cheaper

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České dráhy, a.s. (IČ 70994226)

Information obligation for releasing inside information

### České dráhy will purchase oil by up to 270 million cheaper

České dráhy has concluded a three-year contract for oil delivery with the company UNIPETROL RPA, Ltd., which has won the public tender. České dráhy chose its supplier by means of an electronic auction thanks to which it acquired a considerably better price offer and for the first twelve months only it will spare up to 90 million Czech crowns on fuel deliveries. In three years the savings – depending on real take-off – could reach approximately 270 million Czech crowns.

The public tender for deliveries of diesel oil was opened by České dráhy on 15 April and the electronic auction as such took place two months later with the participation of four eminent oil suppliers who qualified in the object public tender. The three-year contract total value is approximately 7 billion Czech crowns.

*"Towards the end of last year we chose our power supplier in the same way, that was the first time we ever used an electronic auction,"* says ČD Director General Petr Žaluda. *"As one of the first companies in the Czech Republic we have tendered for the so-called supplier's price index, which is a charge for services provided by the trader related to electric power purchase and supply. The purchase of electric power as such is taking place continuously during the year depending on the current stock exchange price development. This year we can spare up to 200 million Czech crowns in this way."*

The contract for diesel oil delivery just concluded is another example of massive savings which the management of the national transport carrier has pledged to achieve.

*"This is an essential referential order which demonstrates again that České dráhy ranks among leading innovators in the field of purchase as well and defines trends to others. Savings reached for such a prominent commodity as diesel oil clearly support the correctness of established trends in ČD purchases as well as the effectiveness of modern methods of purchase such as electronic auctions,"* adds Filip Potůček, Director of the Central Purchase and Logistics Department.

## Information on České dráhy, joint stock company

České dráhy, joint stock company ranks among leading railway transport operators within the European Union. During the year 2010 163 million passengers used its train connections. Within the timetable for 2010/11 České dráhy dispatches daily on average more than 7.000 train connections. The company invests massively into rolling stock fleet renewal both for regional and for long-distance transport. Last year it concluded contracts for modernisation of existing and purchase of new coaches and train-sets for a price of almost 10 billion Czech crowns. This topic is closely related to service quality improvement. This year České dráhy launched a project of quality improvement in EC and IC trains, thus extending a service standard similar to SuperCity Pendolino trains to other long-distance trains as well. Customers can obtain any information on train connections and prices on the website [www.cd.cz](http://www.cd.cz) or for 24 hours a day on the Contact Centre hotline +420 840 112 113. Travel documents for trains of all categories (Os, Sp, R, Ex, IC, EC and SC).can be purchased on the eShop of České dráhy or through the Contact Centre. At the same time the transport operator offers a choice of cheap SporoTikets both for domestic and international travelling.